



VTR Co., Ltd

**VTR VIETNAM INTERNATIONAL
TRADING REPRESENTATIVE CO., LTD**
越南VTR国际贸易代表处有限责任公司



COMPANY PROFILE

企业简介

Partner with us to grow your sales ★ 与我们合作,提升您的销售业绩。

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INTRODUCTION / 关于我们



We provide Vietnam Market Representative services, acting as a strategic bridge between international businesses and the Vietnamese market. With strong local expertise, we support market research, customer acquisition, distribution development, and long-term partnership building. Our commitment is to deliver efficient, transparent, and cost-optimized solutions, helping companies expand into Vietnam quickly and securely.

我们是一家专注于提供越南市场代表处服务的专业公司 (Vietnam Market Representative), 致力于搭建国际企业与越南市场之间的战略桥梁。凭借对当地商业环境的深刻理解, 我们为合作伙伴提供市场调研、客户开发、分销系统开发和建立可持续合作关系方面的支持。我们致力于提供高效、透明且经济的解决方案, 帮助企业快速安全地拓展在越南的业务。

3000+

INDUSTRY / 行业

We facilitate the connection and supply of raw materials and goods across more than 3,000 diverse industries in the market.

我们为市场上 3000 多个不同行业的原材料和商品提供连接和供应支持。

250.000+

COMPANY / 企业

Easily connect with a network of over 250,000 businesses.

易于连接超过 25 万家企业的网络。

STRENGTH - 优势

With hands-on experience and an extensive business network, we possess competitive advantages that enable our partners to quickly access the market, optimize costs, and effectively implement business operations in Vietnam.

凭借我们的实践经验和广泛的商业网络，我们拥有竞争优势，有助于我们的合作伙伴快速进入越南市场、优化成本并实施有效的业务运营。



DEEP UNDERSTANDING OF THE VIETNAMESE MARKET / 越南市场的了解

We have hands-on experience across multiple industries and a strong understanding of customer behavior, purchasing processes, and local operations in Vietnam, helping partners reduce risks and accelerate market entry.

我们在各个行业拥有丰富的实践经验，对越南的客户行为、采购流程和运营特点有着深刻的了解，能够帮助合作伙伴规避风险，缩短市场进入时间。



EASY ACCESS TO CUSTOMERS / 方便接触客户

We significantly shorten market entry time by directly connecting with the right customers and partners, increasing the likelihood of converting opportunities into real business outcomes.

我们通过直接与合适的客户和合作伙伴建立联系，显著缩短市场准入时间，从而提高将这些联系转化为实际商机的可能性。



EXTENSIVE AND READILY AVAILABLE DATA / 丰富且可用的数据

With a network of over 250,000 businesses, we help our partners quickly reach the right target customers, distributors, and strategic partners.

我们拥有连接超过 25 万家企业的网络，能够帮助我们的合作伙伴快速接近合适的目标客户、分销商和战略合作伙伴。



RIGHT CONNECTIONS – FAST – EFFECTIVE / 正确、快速、高效地连接

We focus on the quality of connections and selecting the right partners rather than quantity, helping to improve conversion rates and the success of collaborations.

我们注重连接的质量，筛选合适的合作伙伴而不是数量，有助于提高转化率和成功合作。



We don't just "connect" – we directly support and execute business operations in Vietnam
我们不仅提供“建立联系”，我们直接支持您在越南的业务发展。



SERVICES PROVIDED - 我们的服务

01

MARKET RESEARCH & ANALYSIS
市场调研与分析

02

PARTNER SOURCING & EVALUATION (B2B MATCHING)
合作伙伴搜索与评估 (B2B匹配)

03

BUSINESS REPRESENTATION IN VIETNAM
越南营业代表

04

CUSTOMER & DISTRIBUTION NETWORK DEVELOPMENT
客户及分销网络拓展

05

NEGOTIATION & COMMERCIAL OPERATIONS SUPPORT
谈判及商务运营支持



VTR acts as your market development team in Vietnam.
VTR 将成为您在越南的市场拓展部门。



KEY PRODUCTS - 核心产品

INTERIOR & EXTERIOR AND CONSTRUCTION MATERIALS

建筑行业的室内外设计和材料



VTR Co., Ltd

GREEN ENERGY EQUIPMENT AND SOLUTIONS

绿色能源设备和办法



HEALTHCARE

医疗保健



INDUSTRIAL MACHINERY, EQUIPMENT, AND SOLUTIONS

工业机械、设备和措施

BENEFITS OF PARTNERING WITH US

客户协作的益处



EASY ACCESS TO AND MARKET ENTRY INTO VIETNAM

便捷地准入和渗透越南市场。

Support businesses in quickly connecting with suitable customers, partners, and distribution systems in Vietnam, helping reduce barriers when expanding the market.

我们帮助企业快速与越南合适的客户、合作伙伴和分销系统建立联系，从而减少市场扩张的障碍。



OPTIMIZED COSTS AND RESOURCE DEPLOYMENT

优化实施成本和资源。

Help save time, operational costs, and manpower through flexible, efficient, and transparent deployment solutions.

它通过灵活、高效、透明的部署方案，帮助节省时间、运营成本 and 人力。



FASTER EXECUTION AND HIGHER SUCCESS RATES

加快部署速度，提高成功几率。

Speed up market expansion, identify potential customers, and increase opportunities for success in Vietnam.

加快市场开发，识别潜在客户，提高您在越南的成功几率。

VTR CO.,LTD



VALUE DELIVERED

我们的价值

We are committed to conducting business responsibly and sustainably, contributing positively to society and the community. Our approach focuses on building transparent partnerships, supporting local businesses, and promoting fair business practices. We aim to create sustainable value for our partners, customers, and society as a whole.

我们致力于以负责任和可持续的方式开展业务，为社会和社区做出积极贡献。我们专注于建立透明的合作伙伴关系，支持本地企业，并倡导公平的商业运营。我们的目标是与合作伙伴、客户和整个社会创造可持续的价值。

EASY ACCESS TO THE VIETNAMESE MARKET

便捷准入越南市场

We help partners quickly access and enter the market with low barriers.

我们支持合作伙伴以较低的准入门槛进入和渗透市场。

REDUCED MARKETING COSTS

降低营销成本

Leveraging our network and deep market understanding helps reduce marketing costs and customer acquisition efforts..

利用人脉网络和市场知识有助于降低营销成本并吸引顾客。

CONNECT WITH REPUTABLE AND SUITABLE PARTNERS

与信誉良好且合适的合作伙伴建立联系

We help identify and connect with reliable partners, suppliers, and distributors.

我们协助您寻找并联系可靠的合作伙伴、供应商和分销商。

DEEP UNDERSTANDING OF THE VIETNAMESE MARKET

了解市场

Understanding trends, customer behavior, and business characteristics in Vietnam.

了解越南的趋势、客户行为和业务特点。



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